

Role Description: Product Manager for Decentralized Energy Platform

About the Company:

Exnaton is a spinoff company of ETH Zurich which offers software for renewable energy to energy companies. Our software enables energy providers to set up energy communities in their distribution areas. Users of our software can track their energy consumption and buy renewable energy from their neighbors, which makes investing in the energy transition simple and fun! Our software processes smart meter data and computes smart real-time prices for locally produced energy which make renewable energy financially more attractive. End-users receive an app that maps the sources of their energy, making their electricity consumption more understandable.

Our team consists of a diverse mix of engineers and business developers and we are all motivated to use technology to create a sustainable impact in our society. Our company will be growing in the next months and we are looking for motivated and passionate people to complement our team. To learn more, check out www.exnaton.com.

Your Role

As a product manager at Exnaton you will play a key role in designing and delivering a product that makes renewable energy more attractive. We are building a SaaS platform which enables utility companies to offer dynamic tariffs, to bill decentralized energy resources and to set up local energy communities. Among others, your main responsibilities in this role are the following:

- Refining our product vision, and deriving and prioritizing product requirements for different national markets
- Collecting customer needs and translating them into product features in close collaboration with our sales and development teams
- Introducing an appropriate product analytics and reporting strategy
- Collecting legal requirements around energy market operations, market communication and smart metering in EU countries / Switzerland and deriving requirements for our product
- Supporting business development in the DACH region

Your Qualifications

We define ourselves by a culture of collaboration and ownership. We're looking for a driven, capable, and thoughtful person to add to our mission. The main qualifications we expect you to have are the following:

- Technical university degree (electrical engineering, industrial engineering, environmental science, informatics, or similar) or in energy-related field
- 3+ years industry experience in the energy sector
- Relevant experience in business development, product management or market operations, ideally in utility company/energy provider
- Interest in ICT and sustainability, profound understanding of renewable energy, energy systems and relevant
- Pragmatic mindset, make quick decisions, and clearly prioritize on what moves the needle
- Fluent in English and German (required for the interaction with our customers, other languages are a plus, as well)

What We Offer

Our hierarchy is flat and communication is direct, which means that we operate and learn fast, as a team. At Exnaton, you can expect the following:

- Competitive salary and equity package
- Flexible working hours (and partially location) as we believe in ownership and trust
- Regular team events and exchange with other startups at ETH Zurich's RocketHub
- Offices in the center of Zurich, one of the most beautiful cities in the world :)